

General Agencies

FOR THE WEEK ENDING

Combined Health/Life

September 17, 2017

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Platinum Producers (\$30,000 - \$50,000)			
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$38,320	10
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$34,020	19
Gold Producers (\$10,000 - \$30,000)			
Lemar, Mike	Sunshine State Agency	\$26,114	12
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$23,460	1
Borosak, William J. Jr.	Secure Financial Group, LLC	\$23,374	6
Concklin, Ron	Rosenberg-Concklin, Inc.	\$17,343	12
Hatton, Catherine E.	Long Island Insurance Solutions	\$16,487	18
Ahlbum, Tim	Health Coverage Solutions	\$16,020	3
Ahlbum, Donna M.	The Ahlbum Insurance Group, Inc.	\$12,599	3
Silver Producers (\$5,000 - \$10,000)			
Catron, Edward A.	Catron Insurance Agency	\$9,124	2
Savage, Gina	Savage Insurance Agency	\$8,568	2
Heller, Mark	Heller Insurance Agency	\$8,495	1
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$7,235	2
AmeriLife		\$6,547	4
Maisonet, Joseph	Maisonet Insurance Agency	\$6,540	1
Pyka, Kurt J.	Pyka Insurance Agency	\$6,096	1
Senior Insurance Marketing, Inc.		\$5,944	4
Shackelford, Edward L.	The Assurance Group, Inc.	\$5,580	2
Maisto, Stephen	Senior Health Solutions	\$5,376	4
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$5,352	3
Kruman, Mark S.	Kruman Insurance Agency	\$5,340	1
Cleveland, Keith E.	Cleveland Insurance Agency	\$5,200	1
Stevens, Mike	Farm & Ranch Healthcare, Inc.	\$5,193	4
Bronze Producers (\$2,500 - \$5,000)			
Kuhtz, Steven	Kuhtz Insurance Agency	\$4,932	1
Richard, Paul	Richard Insurance Agency	\$4,391	1
Elite Insurance Partners, LLC		\$4,383	1
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$4,380	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$4,054	4
Rosati, Lisa	Rosati Insurance Agency	\$4,031	1
Lepage, Kenneth L. Jr.	Lepage Insurance Agency	\$3,888	1
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$3,719	1
Wroblewski, Robert M.	Palm Cove Insurance Solutions	\$3,647	1
Holstein, Gerald K.	Holstein Insurance Agency	\$3,564	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$3,564	1
Aberman, Howard S.	Aberman Insurance Agency	\$3,387	1
Judah, Charles G.	MSIS, Inc.	\$3,334	5
Sasso, Ricky M.	Sasso Insurance Agency	\$3,276	1
Finkelstein, Sara	Finkelstein Insurance Agency	\$3,108	1
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$3,108	1
Roxburgh, Philippa J.	Roxburgh Insurance Agency	\$3,108	1
Valery, Albert L.	Valery Insurance Agency	\$3,108	1
Carran, John S.	Carran Insurance Agency	\$2,844	1
Abbatiello, Vincent	Mainstay Retirement Solutions	\$2,676	1
Clark, John W.	Senior Solutions Insurance Agency	\$2,507	1

Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

September 17, 2017

Diamond Producers (\$20,000 & Above)

Sheldon, Paul, CLU, ChFC	\$23,460
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Platinum Producers (\$15,000 - \$20,000)

Stevens, Ray	\$16,496
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Gold Producers (\$10,000 - \$15,000)

Silver Producers (\$5,000 - \$10,000)

Heller, Mark	\$8,495	Kingsley, Beverly J.	\$5,952
Chard, Dani L.	\$7,834	Ripoll, Glenn A.	\$5,712
Catron, Aaron C.	\$7,252	Bartley, Julie D.	\$5,628
Ahlbum, Tim	\$7,032	Kruman, Mark S.	\$5,340
Payant, Thomas A.	\$6,540	Cleveland, Keith E.	\$5,200
Gordon, Aaron	\$6,287	Concklin, Todd C.	\$5,124
Pyka, Kurt J.	\$6,096		

Bronze Producers (\$2,500 - \$5,000)

Marcos, Mona	\$4,932	Saylor, Dexter R.	\$3,276
Primack, Neil E.	\$4,920	Quintero, Ana L.	\$3,191
Kelsey, Steven D.	\$4,391	Machado, Ingrid	\$3,179
Haass, David	\$4,383	Dewalt, Geri B.	\$3,108
Ortez, Philip B. Jr.	\$4,380	Finkelstein, Sara	\$3,108
Cancio, Maria	\$4,308	Maviglia, Raymond C.	\$3,108
Lemaire, Daniel S.	\$4,260	Roxburgh, Philippa J.	\$3,108
Blake, Karla	\$4,031	Rush, Francine	\$3,096
Mankamy, Mary	\$3,888	Keating, Gizella	\$2,844
McLoughlin, James	\$3,888	Sachs, Kerry	\$2,844
Tretola, Alfred	\$3,888	Capierscho, Daniel E.	\$2,759
Tantillo, Robert V.	\$3,719	Gutman, Yehudah L.	\$2,676
Root, David H.	\$3,647	Jennings, Mark	\$2,676
Ratliff, Dale III	\$3,636	Marciano, Daniel K.	\$2,676
Borenstein, Jadzia	\$3,564	Sosso, Michael R.	\$2,648
Chapman, Kevin	\$3,564	Kisner, Moses	\$2,556
Holstein, Gerald K.	\$3,564	Norton, William R. III	\$2,532
Aberman, Howard S.	\$3,387	Hirsch, Susan J.	\$2,507
Sasso, Ricky M.	\$3,276		